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## **GLOBAL SECTOR EXPERT – OFFSHORE WIND / ENERGY & ENVIRONMENT**

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The Trade Council of Denmark in Warsaw is looking for a dedicated and dynamic person to be responsible for Danish businesses' activities in Poland in relation to **offshore wind** within **energy & environment**. The Danish government aims to create links between Danish companies and countries that can benefit from their experience and know-how in light of the foreseen investments related to the NextGeneration EU funds. The position is part of the global sector team in The Trade Council, where you will be part of not only your local team but also a global team of highly qualified advisors around the World.

Your primary responsibility as an Advisor will be to advise Danish companies about business and sales opportunities (with a special focus on SMEs and B2B and B2G) and advising them on relevant market and sales strategies in the Polish market on a consultancy basis. Furthermore, you will also get the opportunity to develop business strategies and public affairs activities in collaboration with our sector advisors for both small and large Danish companies.

You will be part of the energy export team at the embassy. Most of your assignments will be focused on the development of strategic level positioning of Danish energy experience and company strongholds. Often using a mixture of public affairs and sales activities and in many cases drawing upon a network in the energy sector and regulators.

The green transition is an important priority for Denmark, and we want to leverage your experience and existing network in this field.

### **Requirements:**

- A degree in political science, business administration, engineering and/or other commercially oriented graduate degree.
- Working with C-suite industry executives on offshore wind industry supply chain needs, 10+ years experience needed.
- Experience with developing wind energy policy with industry executives & senior government officials, 15+ years experience needed.
- Experience in the offshore wind sector including strategic priorities, trends & issues impacting current growth, 10+ years experience needed.
- Working with key stakeholder groups (specifically: defense, shipping, fisheries & environment)
- Fluency in electricity markets, wind energy support mechanisms & financial derivatives
- Experience in working in politically sensitive environments
- The opportunities and challenges posed by incumbents during power market transitions
- Excellent command of English (written and spoken)



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- In-depth knowledge of:
  - Offshore wind energy supply chain dynamics in electricity markets in transition
  - The evolution of the international electricity sector (renewables & hydrocarbons)
  - EU electricity and gas market policies
  - Electricity system operations with high penetration of variable, non-dispatchable, renewable energy including relevant policy development with electricity system operators, utilities, corporate technical experts and government officials
  - Knowledge of the Danish renewable energy policy priorities

**Other qualifications:**

- Active communicator - use of social media (Primarily Twitter and LinkedIn)
- Design, build & operation of web sites with targeted sector information for client companies
- Data management using relational databases to track clients and events
- Experience with public affairs initiatives and strategies, including the NextGeneration EU funds, is a benefit

**We are looking for:**

- A proactive, resourceful and a strong networker who is always willing to lend an extra hand to colleagues and put an extra effort to ensure a project's success.
- A team-player who values a good working environment with a strong focus on cooperation.
- Result oriented person with a talent for converting opportunities to specific projects.
- Someone driven, ambitious and outgoing.

Reporting structure e.g. you will be hired at The Trade Council in Poland and be part of the embassy staff and reporting directly to the Head of the Trade Department. In your daily work, you will work closely with the commercial employees in Hungary, Czech Republic and Ukraine, who collectively cover the following sectors: food and agriculture, IT, healthcare, and the environment.

**What we offer:**

The Trade Council performs consultancy based internationalization services and has a number of shared KPI's, including value creation and activity targets. You will be employed as a local employee at the embassy on a time limited contract until end 2023. Salary according to qualifications within a public organization. 5 weeks of paid annual leave and a flexible Danish working scheme.



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**Expected start:** As soon as possible. Employment with the Embassy requires security clearance by the Danish Security and Intelligence Service.

**Application deadline 10 of December 2021:** Shortlisted candidates will be invited for an interview shortly after.

Please send your application (resume and cover letter) [wawambjob@um.dk](mailto:wawambjob@um.dk) marked "Energy Advisor" Warsaw: [your name]". Applications without a cover letter explaining your motivation will not be considered.

For any questions regarding this position, please contact Peter Mygind Rasmussen ([pemyra@um.dk](mailto:pemyra@um.dk)).

**About the Embassy/Trade Council of Denmark:**

The Embassy of Denmark in Warsaw is a dynamic workplace that represents Denmark's political, commercial and cultural relationship with Poland. We are approximately 26 employees at the Warsaw office. The Trade Council is the governmental export and investment promotion organization under the Ministry of Foreign Affairs of Denmark. The Ministry of Foreign Affairs of Denmark promotes equality and diversity. Therefore, all qualified and interested persons, regardless of age, sex, religion, ethnicity and sexual orientation, are invited to apply for the position. For further information visit <https://polen.um.dk/> and [www.um.dk](http://www.um.dk)